Collective Bargaining

This is a three day class presented in cooperation with the Iowa Federation of Labor, AFL-CIO, focused on collective bargaining law, practices and skills, with a special emphasis on bargaining during a recession. The class is intended for union leaders and staff who are involved in bargaining. Appropriate for both new and experienced bargainers. Topics will include:

- **Collective Bargaining Law:** Legal basis for bargaining rights (public and private sector, including recent amendments to Chapter 20), what happens at impasse?
- **Health Care Reform:** What has changed? What does it mean for bargaining?
- **Fighting Back Against Concessionary Demands:** How would your union respond to an all-out bargaining attack? Mobilizing your members and your community to protect your contract.
- **Bargaining Basics:** Drafting contract language, costing proposals, making persuasive arguments, making effective use of mediators, etc.
- **Bargaining Simulation:** An opportunity to practice what we’ve learned.

When: January 19-21, 2011 (Wednesday - Friday)
Where: Iowa Memorial Union (on the Univ. of Iowa campus), Iowa City, IA
Cost: $200/person, includes materials and parking [If your local sends more than five participants to this program, the registration fee for participant #6 and above is $100/person]
Housing is not included in the registration fee; see below for hotel information
Time: Registration from 8:30-9:00 a.m. on January 19; program will conclude by 4:00 p.m. on January 21

TO REGISTER FOR THIS PROGRAM: Call the Labor Center at 319.335.4144, OR email us at labor-center@uiowa.edu, OR register online at [http://www.continuetolearn.uiowa.edu/laborctr/registration/registration.html](http://www.continuetolearn.uiowa.edu/laborctr/registration/registration.html). When registering by phone or email, please include the name(s) of the participant(s), union name and local #, mailing address, daytime phone #, and union title/position. If you plan to pay your registration fee in advance, make your check payable to The University of Iowa and mail it to: Labor Center, The University of Iowa, 100 BioVentures Center, Room W130, Iowa City, IA 52242-5000.

**Registration deadline: December 30, 2010.** A confirmation letter and program agenda will be sent to each registrant in advance of the program.

**HOUSING:** A block of rooms is being held at the Iowa House hotel (part of the Iowa Memorial Union) under “Labor Center – Collective Bargaining” for the nights of January 19 & 20 at the rate of $75/night. **You will need to reserve and pay for your own housing directly with the Iowa House at 319.335.3513.** A small number of rooms are being held for the night of January 18 if you arrive the evening before the program begins.

If you are a person with a disability who requires an accommodation in order to participate in a program, please contact the Labor Center in advance at 319.335.4144.

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